GRAFANA SERVICES PARTNER

Three ways to work with us. Priced up front.

Easy to work with. Invested in your outcomes, not billable hours.

01 GRAFANA CLOUD QUICKSTART

25 HOURS

$6,250

One priority use case and core integrations, guided end to end.

50 HOURS

$12,500

Up to three use cases, plus non-Grafana data sources.

WHAT IT COVERS

Guided setup, alerting, dashboards, and training. Your engineers do the configuration.

criticalelement.io/quick-start

02 RESIDENT SOLUTIONS ARCHITECT

75% ALLOCATION

$36,000/mo

About 120 hours a month. A core member of your platform team.

100% ALLOCATION

$48,000/mo

About 160 hours a month. A full-time architect, embedded.

HOW IT WORKS

- One named architect
- Month-to-month contract
- Pause or restart as needed
- Work stops when you're done

03 CUSTOM SOW

ENGINEER

$250/hr

Builds, migrations, dashboards, alerting, and pipelines.

ARCHITECT

$300/hr

Platform design, scale, and AI observability.

HOW IT WORKS

- Free scoping call
- Written SOW with milestones
- Roles blended to fit the work
- T&M, invoiced monthly

NOT SURE WHERE TO START?

Start with a free Grafana Health Check.

A read-only review of your Grafana setup, and a prioritized plan you keep.

- FREE
- READ-ONLY
- 5-10 DAYS

Scope your engagement.

A 30-minute call and we'll recommend one.

Get started

sales@criticalelement.io

criticalelement.io